Message Text

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ACTION AF-04

INFO OCT-01 SS-14 ISO-00 NSC-05 NSCE-00 CIAE-00 INR-05

EB-03 EUR-08 L-01 SP-02 /043 W

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R 101430Z MAR 75 FM AMEMBASSY KINSHASA

TO SECSTATE WASHDC 1622 INFO AMEMBASSY PARIS

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LIMDIS

E.O. 11652: GDS

TAGS: EFIN, ECON, CG

SUBJECT: ZAIRE FINANCIAL SITUATION: SMTF AND IMF

REF: STATE 51575 (NOTAL)

1. DEVLIN AND I HAVE BEEN CONSULTING CLOSELY AND HE HAS BRIEFED ME AS FOLLOWS ON HIS FEB 9 MEETING WITH PRESIDENT MOBUTU. HE DID HIS BEST TO CONVEY REFTEL MESSAGE RE UTILITY IMF PROGRRAM AND NEED RESTORE CONFIDENCE AMONG INTERNATIONAL BANKERS AS NECESSARY TO INSURE SMTF COPPER INVESTMENT HAS FINANCING. HOWEVER, AS WE HAD ANTICIPATED IN LIGHT DINI MEETING, MOBUTU SIAD HE HAD BETTER ALTERNATIVE, WHICH HE TOLD DEVLIN FULLY SATISFIED DINI AND IMF. (I DO NOT BELIVE DINI WAS SATISFIED.) ALTERNATIVE IS, OF COURSE, RESORT TO AVAILABLE IMF FACILITIES PLUS FRENCH-ARRANGED LOAN IN "HUNDREDS OF MILLIONS OF DOLLARS."

2. PRESIDENT TOLD DEVLIN OF HIS DISAPPOINTMENT IN US BANKS, OF HIS CONCLUSION SECRETARY KISSINGER IS ILL-DISPOSED TOWARDS ZAIRE, AND PAINTED PICTURE ON CONTRARY OF FRENCH AND WEST GERMANS BEING EXTREMELY HELPFUL. HE SIAD VISIT OF GERMAN STATE MINISTER FOR FOREIGN AFFAIRS WISCHNEWSKI HAD RESOLVED OUTSTANDING SMALL PROBLEM OF DANZER AND THAT GERMANS BY 1980 INTENDED HAVE LARGEST FOREIGN CONFIDENTIAL

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INVESTMENT IN ZAIRE. FRENCH INSTEAD OF THREATENING AND

ASKING FOR PAYMENT OF SUMS DUE HAD RECEIVED BISENGIMANA, WHOSE TRIP ALLEGEDLY WAS ARRANGED BY "FRANCO-ZAIRIAN FREINDSHIP SOCIETY", AND SERVED AS INTERMEDIARY TO WORK OUT LARGE LOAN OF PETRODOLLARS. BISENGIMANA HAD SEEN PRIME MINISTER CHIRAC AND MINISTER OF FINANCE FOURCADE. HE, MOBUTU, EXPECTED LOAN TO BE SIGNED ABOUT APRIL 10 AND TO HAVE FUNDS BY END OF APRIL. (I WISH WE KNEW WHICH BANKS ARE INVOLVED AND MORE ABOUT WHAT TERMS AND CONDITIONS ARE TO BE.)

- 3. DEVLIN SAID PIERRE DAVISTER, LONG-TIME MOBUTU CONFIDANT, SEPARATELY HAS TOLD BELGIANS HERE THAT LOAN IS FOR \$240 MILLION (I DID NOT TELL DEVLIN WHAT DINI TOLD ME RE AMOUNT.)
- 4. AS FOR CHARGES THAT US BANKS WERE UNCOOPERATIVE, THREATENING, ETC., DEVLIN POINTED OUT THAT EXPORT-IMPORT BANK AND AMERICAN AMBASSADOR WERE DORING THEIR BEST BOTH FOR SMTF AND INGA-SHABA LINE. PRESIDENT ALLEGED US BANKS WERE IN ALLIANCE WITH BELGIAN BANKS IN TRYING DISCREDIT REGIME AND HE CITED THREATS OF MORGAN. (THIS IS NEW ONE TO ME UNLESS PRESIDENT IS CONFUSHED AND IS THINKING OF MORGAN GRENFEL WHICH, OF COURSE, IS BRITISH.) PRESIDENT ALSO ASKED DEVLIN TO URGE TEMPELSMAN TO USE HIS INFLUENCE WITH US GOVERNMENT TO GET FAVORABLE IMF DECISION ON OIL FACIILITY DRAWING, DEVLIN SUGGESTED PRESIDENT SHOULD TALK TO ME ABOUT THIS BUT ALLEGEDLY PRESIDENT INDICATED I WAS TOO CLOSELY ASSOCIATED WITH SECRETARY KISSINGER - WHO IS SEEN AS DOWN ON AFRICA IN GENERAL AND ZAIRE IN PARTICULAR - TO BE HELPFUL BUT AFTER SOME DISCUSSION HE TOLD DEVLIN HE MIGHT HAVE SOMEONE ELSE TALK TO ME ABOUT IT. HE DID TELL DEVLIN THAT HE HAD NO PROBLEM WITH DEVLIN BRIEFING ME ON CONVERSATION.
- 5. WHEN IT WAS CLEAR MOBUTU HAD ALTERNATIVE TO IMF, DEVLIN SUGGESTED THAT PERHAPS CONTRACT WITH MAJOR AMERICAN BANK OR CONSULTING COMPANY, E.G., ARTHUR D. LITTLE, FOR HELP IN RUNNING ZAIRE'S REFORM PROGRAM WOULD HELP RESTORE CONFIEDENCE OF BANKING COMMUNITY. MOBUTU CONFIDENTIAL

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DID NOT BUY THIS EITHER EXCEPT TO SAY THAT PERHAPS AFTER APRIL WHEN HE HAD NEEDED FUNDS, HE WOULD BE WILLING TO DISCUSS SITUATION WITH TEMPELSMAN. BOBUTU IS REPORTED TO HAVE SAID, "WHEN I WENT INTO THE UNION MINIERE DISPUTE, I DIDN'T HAVE A SOU IN THE CASHBOX. THIS TIME I MUST WAIT UNTIL I HAVE SOME MONEY IN HAND BEFORE I SIT DOWN TO TALK." HE ALSO THOUGHT THAT WHEN HE WAS IN STRONGER POSITION TO NEGOTIATE, HE WOULD LIKE TO TALK WITH

LEADING US BANKERS, MENTIONING DAVID ROCKEFELLER. HINTON	
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Message Attributes

Automatic Decaptioning: Z Capture Date: 01 JAN 1994 Channel Indicators: n/a

Current Classification: UNCLASSIFIED

Concepts: FINANCIAL CRISIS, ECONOMIC CONDITIONS, DEVELOPMENT LOANS

Control Number: n/a Copy: SINGLE Draft Date: 10 MAR 1975 Decaption Date: 28 MAY 2004
Decaption Note: 25 YEAR REVIEW Disposition Action: RELEASED Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: GolinoFR
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975KINSHA02007

Document Number: 1975KINSHA02007 Document Source: CORE Document Unique ID: 00

Drafter: n/a Enclosure: n/a Executive Order: GS Errors: N/A

Film Number: D750083-0719 From: KINSHASA

Handling Restrictions: n/a Image Path:

Legacy Key: link1975/newtext/t19750367/aaaacifo.tel Line Count: 117 Locator: TEXT ON-LINE, ON MICROFILM

Office: ACTION AF Original Classification: CONFIDENTIAL Original Handling Restrictions: LIMDIS
Original Previous Classification: n/a Original Previous Handling Restrictions: n/a

Page Count: 3

Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL Previous Handling Restrictions: LIMDIS Reference: 75 STATE 51575 Review Action: RELEASED, APPROVED Review Authority: GolinoFR

Review Comment: n/a Review Content Flags: Review Date: 19 MAY 2003

Review Event:

Review Exemptions: n/a
Review History: RELEASED <19 MAY 2003 by ElyME>; APPROVED <20 MAY 2003 by GolinoFR>

Review Markings:

Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JÚL 2006

Review Media Identifier: Review Referrals: n/a Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

Secure: OPEN Status: NATIVE

Subject: ZAIRE FINANCIAL SITUATION: SMTF AND IMF TAGS: EFIN, ECON, CG, XMB, SMTF To: STATE

Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006